

INSURANCE BROKERAGE SERVICES RFP**Q & A***Posted November 30, 2007*

Below are consolidated questions with answers that have been submitted by potential Insurance Brokerage Services RFP responders.

- What are the estimated hard construction costs for the project?
The estimated hard construction costs for the project are \$295m inclusive of escalation and contingencies.
- What is the project duration?
The anticipated construction duration is 25 months.
- Has a risk analysis already been completed for the project? Are there any known exposures that have been identified?
We anticipate that a complete risk analysis will be completed after the procurement of the Insurance Brokerage Services.
- Will there be Delay in Completion Coverage?
It is anticipated that there will be Delay in Completion Coverage associated with the Builder's Risk Policy.
- Which firms are responding to the RFP?
While a number of firms have indicated their interest in responding to the RFP, we will not know which firms are responding until the receipt of the proposals. Additionally, since the RFP is publicly available on our website at www.orlandoeventscenter.com we have no way of knowing which firms have received the RFP.
- Who are the entities / parties that will judge the Written RFP Responses and select the Broker?
This information will be released once the firms are short listed and scheduled for interviews.
- Is the Oral Presentation Interview date of December 13th a firm date or is there any potential that it will change?
It is currently anticipated that any interviews that are scheduled will take place on December 13, 2007.
- With respect to the Developer's and City's local business development efforts, will the proximity of the broker (or its partners) to the project be a factor in scoring?
This may be one of many factors taken into account when scoring the various submissions.
- Can you elaborate on the level of loss control services you require, i.e.; full time on site person?
The broker's recommendation will be considered when determining the level of loss control services required for the Events Center project.